

# CASE STUDY

## MANUFACTURING

[www.laserbeamsoftware.com](http://www.laserbeamsoftware.com)

### BENEFITS REALIZED

- Delivered the tool in a few weeks at low cost and with a single client resource involved.
- Enabled the customer to manage the consolidation of data from global sources without changing the process for the international units
- Provided a framework for quickly identifying corrupted data from each source and correcting on the spot.
- Developed several useful reports which can be run on demand, as well as providing the ability for client-developed reporting.

### CHALLENGE

Customer receives monthly compensation data from global organizations. Each organization manages data from a different payroll/HR system and across multiple currencies. Consolidating data for the purpose of unified reporting and management is extremely time-consuming and error-prone.

### PROCESS IMPROVEMENTS

Although there was no requirement for a manager's compensation component, the administrative features in FocalPoint One perfectly supported the customer's needs. Since the tool provides seamless data consolidation from multiple sources, we were able to adapt it to the specific needs of the client for a "single version of the truth". Error checking in the data loading enabled the client to quickly find and correct data integrity errors. Finally, the built-in reporting tool was useful both for developing the needed reports and providing a mechanism for creating reports on demand.

Customer is a global leader in the development and production of specialty micro porous membranes, and is one of the largest suppliers to the lithium battery industry.

The logo for FocalPoint, featuring the word "FOCAL" in blue and "POINT" in blue with a stylized orange and blue dot for the letter "O".

**Compensation  
Software**